

Purchaser Incentives

Concert Ambassadors Club Clients will receive a number of purchaser incentives:

1. Price Discounts Applied at Time of Purchase— not cashback on closing. You qualify based on the lower price!

- Save \$1,000 on Studio Suites
- Save \$2,000 on 1 Bedroom and 1 Bedroom + Den Suites
- Save \$3,000 on 2 Bedroom Suites
- Save \$6,000 on 2 Bedroom + Den and 3 Bedroom Suites

2. ~~Stretched~~ Deposit Structure

- \$5,000 upon signing
- 5% (minus the initial \$5,000 deposit) in 30 days
- 5% in 90 days
- 5% in ~~180 days~~ 365 days
- 5% in ~~270 days~~ 730 days
- 5% on the occupancy date

3. Assignment Fee of \$500 saves the purchaser \$4,500!

4. Capped Closing Adjustments

- For studio, 1 bedroom and 1 + den suites, closing adjustments are capped at \$5,000.
- For 2 bedroom and 3 bedroom suites, closing adjustments are capped at \$7,500.